



Università Ca' Foscari Venezia
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www.unive.it

Rector Decree No [42391225](#)

Prot. No [440346-110311](#) of 9 October, 2021

Subject: Public selection procedure for No. 1 fixed-term researcher in compliance with Art. 24, Par. 3, Letter a) of Italian Law No. 240, 30 December 2010, academic recruitment field [1013/B2N3 \(Central and East Asian Cultures Management\)](#) academic discipline [SECS-P/08L-OR/24 \(Chinese and South Asian Languages and Literature Management\)](#).

The Rector

Having regard to the Italian Law 168, 9 May 1989;
Having regard to the Italian Law 241, 7 August 1990, as amended and supplemented;
Having regard to Pres. Decree 445, 28 December 2000, on administrative documentation, as amended and supplemented;
Having regard to the Italian Personal Data Protection Code adopted by Leg. Decree 196, 30 June 2003;
Having regard to the Regulation EU 2016/679;
Having regard to the Italian Digital Administration Code adopted by Leg. Decree 82, 7 March 2005;
Having regard to the Regulation of the University about the "Freedom of Information Act (FOIA)"
Having regard to the law of 9 January 2004, n. 4 "Provisions to facilitate the access of disabled people to IT tools" and its amendments and additions;

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Having regard to the Italian Law 106, 15 April 2004, and related Pres. Decree 252, 3 May 2006;

Having regard to Art. 1, Par. 105 of Italian Law 311, 30 December 2004, providing for a three-year staff recruitment programme;

Having regard to the Min. Decree 363/1998 and Leg. Decree 81/2008 as amended and supplemented concerning safety at work;

Having regard to the Ethics and Behavioural Code of the University;

Having regard to the University Bylaws;

Having regard to the Decree of the General Director 96/2021;

Having regard to the Italian Law 240, 30 December 2010, in particular Art. 24;

Having regard to the Min. Decree 242, 24 May 2011, on the "Criteria and parameters for the evaluation of teaching and research activities carried out by the holders of the contracts under Art. 24 of Law no. 240/2010";

Having regard to the Min. Decree 243, 25 May 2011, on the "Criteria and parameters recognized also at international level, for the preliminary assessment of the candidates recipients of contracts under Article 24 of Law 240/2010";

Having regard to Pres. Decree 232, 15 December 2011, on the Regulation governing the salaries of professors and researchers, in accordance with Law 240, 30 December 2010, Art 8, par. 1 and 3;

Having regard to DPCM November 13th 2020 on the ISTAT adjustment of the economic treatment of non-contractual staff;

Having regard to Lgs. Decree 49, 29 March 2012, concerning: "Discipline for programming, monitoring and evaluation of budgetary and recruitment policies of universities";

Having regard to the Min. Decree 855, 30 October 2015, on the redetermination of academic recruitment fields, joined into groups of academic recruitment fields;

Having regard to the Regulations governing the public selections of fixed-term researchers in compliance with Art. 24 of the Italian Law 240/10;

Having regard to D.M. 10 August 2021, no. 1062;

Having regard to the resolution of the Board of Governors of 1 October 2021;

Having regard to the request of 4 October 2021 of the Director of the Department of ~~Asian and North African Studies~~ **Management** requested the activation of the contract;

Having regard to the positive advice of Ca' Foscari University Research Commission, led by prof. Maria del Valle Ojeda Calvo;

Having regard to the resolution of Academic Senate of 8 October 2021;

Having regard to the D.R. n. 515 of 5/06/2020 with which the "Information on the conduct of public competitions at the Ca' Foscari University of Venice during the COVID-19 emergency period" attached to the same Decree was approved;

Acknowledging that the proposing structure has certified its compliance with Italian Law and University Regulations

DECREES

Art. 1 Announcement of public selection procedure

A public selection procedure is opened for No. 1 fixed-term (36 months) full-time researcher in compliance with Art. 24, Par. 3, Letter a) of Italian Law 240, 30 December 2010.

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| Action related to DM 1062/2021 | IV.6 Research contract concerning Green topics |
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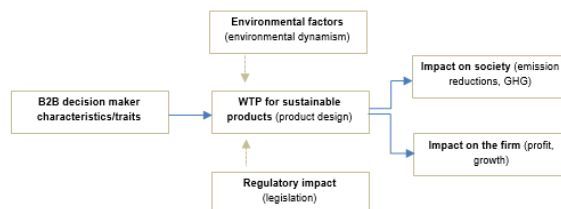
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| Scientific supervisor | Prof. Andreas Hinterhuber Associate Professor Daniele Brombal |
| Description of the project | <p><u>Product design, willingness to pay and sustainability in the transportation industry: understanding B2B purchase decisions to create value for the environment, society and the firm.</u></p> <p>▲</p> <p><u>This project aims to understand B2B decision models in order to comprehend which factors influence willingness to pay (WTP) for sustainable logistic services (e.g. emission-free delivery, electric/hydrogen powertrains). This research project further aims to explore factors related to product/service design, to communication and, finally, to the impact of sustainable transportation solutions on the environment (CO2/GHG emissions) and on firm performance.</u></p> <p><u>Current research, in fact, has produced a plethora of studies that examine B2C WTP for sustainable products – but we know very little about B2B decision processes, environmental contingencies, situational factors and product/service design features that influence WTP in B2B. Understanding the specific factors that influence B2B decision maker willingness to pay for sustainable transportation solutions is of course a key requirement to reach sustainability-related goals set by political actors.</u></p> <p><u>By doing so, this research could potentially provide indications that profit goals and sustainability goals are not mutually exclusive but, under the specific contingencies that this research project aims to identify, are compatible to a degree.</u></p> <p><u>A final public policy consideration is related to the use of sticks (=carbon tax) and carrots (=increase in WTP) for sustainability. This research project could shed light on the conditions that favour an approach based on carrots (product design for sustainability and incremental WTP for sustainable logistic solutions) in order to accelerate the transition towards logistic services that have a lower environmental footprint.</u></p> <p><u>The initial research model could thus take the following shape:</u></p> |

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Transportation/logistics account for 20% of GHG emissions, of which about 70% is related to road transportation. Goals set within the Sustainable Development agenda clearly require a quick and drastic reduction in GHG/CO2 emissions related to road transportation. An investigation regarding B2B customer willingness to pay for sustainable (=green, low/zero emission) transportation solutions is thus warranted – but also fascinating. It is, in fact, clear that the implementation of sustainable transportation requires huge investments (alternative powertrains), renders existing investments obsolete and creates value for society and the environment; whether all these investments also create company value is an open question which we want to investigate in this current research project.

The successful candidate will work, for a period of about 6 months, in the offices of the leading transportation and logistic company in Italy, Fercam. This will ensure relevance.

Ecolinguistics for Green Transitions – China Focus

This research project builds on the acknowledgment that green transitions require us to rethink values, mind sets, and worldviews informing human behavior and decision-making. The project will contribute to this goal by advancing knowledge about how language and discourse shape social ecological relationships. The hired researcher will play a key role in prototyping a trans-disciplinary Toolkit for Sustainability Discourse Analysis (ToSuDA). ToSuDA's purpose is to assist in the characterization of discourses vs different sustainability paradigms, by indexing textual and propositional features based on their proximity to different attitudes toward (a) human welfare and (b) environmental sustainability. In consideration of China's pivotal role

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| | <p>in shaping global industrial and economic innovation and of her growing commitment to green growth and climate action, ToSuDA will be designed to operate on Chinese texts. The toolkit development will consist of three steps:</p> <p>(1) Design of a 1.0 version, based on recent advancements in ecolinguistics;</p> <p>(2) Validation by a multi-sectoral panel of sustainability scientists and practitioners, and</p> <p>(3) Prototyping, based on the results of testing on a corpus of texts, addressing issues key to China's and global sustainability transitions (e.g., biodiversity conservation, resilience to climate change, circular economy). These texts will be analyzed by benchmarking textual elements (choices in vocabulary, grammar), semantic and pragmatic patterns (collocations, indexical fields, enregisterment), and propositional features (framing) against different sustainability paradigms.</p> <p>ToSuDA's applicative potential will be explored in collaboration with partner company ARB Spa Sustainability Consulting, an innovative start-up providing consultancy services to assess and improve the sustainability performance of companies, organizations, and communities. ToSuDA's potential will be assessed in two main areas falling within ARB's core business: (a) the provision of services for the design and management of stakeholder engagement processes relevant to sustainability; and (b) the development of effective strategies for sustainability communication for clients in the private and public sectors. This collaborative project will thus contribute to the attainment of key goals in the National Operational Programme (NOP) on Research and Innovation, i.e., laying the ground for a greener, digital, and resilient post-covid economic recovery, and bridging the gap between the field of scientific research and industry, by adapting research outputs to the innovation needs of the green industry (cfr. National Operational Programme on Research and Innovation - CCI 2014IT16M2OP005 - Ver. 6.0).</p> |
| Academic recruitment field | 13/B2 (Management)10/N3 Central and East Asian Cultures |
| Academic discipline | SECS-P/08 (Management) L-OR/21 Chinese and South Asian Languages and Literature |
| Department | Management Asian and North African Studies |
| Work place | Ca' Foscari University of Venice, at the Department of Asian and North African Studies. |
| Teaching tasks and academic guidance duties | <p>The successful candidate will teach undergraduate courses at the bachelor and master level within the area of management, broadly defined (Italian scientific sector code 13/B2).</p> <p>The researcher will provide a minimum of 60 hours/year of curricular teaching in the degree courses of the Department of Asian and North African Studies (DSAAM), as provided for in the relevant Ca' Foscari University policies (Regolamento di Ateneo per l'autocertificazione e verifica dei compiti didattici e di servizio agli studenti). The researcher will teach two courses:</p> |

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| | <p>(a) an introductory course on environmental humanities and ecolinguistics, focused on China; and (b) a research-driven course aimed at providing students with key methods of linguistics and their potential for sustainability, taking stock of the experience gained in the research project. Both courses will be designed for the students of the MA Programme in Environmental Humanities (EH) and will be therefore delivered in English language. Courses will pursue two main goals: (a) enriching the transcultural component of the MA programme, within the broader contribution provided by Asian studies to the programme;</p> <p>(b) training skills for green transition and economic innovation, with particular reference to the service sector, as defined by the NOP Programme (cfr. National Operational Programme on Research and Innovation - CCI-2014IT16M2OP005 - Ver. 6.0). In due time, the EH programme teaching committee may opt to make these courses available also to students of other curricula of the Department of Asian and North African Studies. Since the researcher will undertake his/her duties after the start of the academic year, he/she may be required to deliver ad-hoc seminars and/or to organize workshops relevant to the research topic. This will facilitate a smooth inclusion in the academic community of Ca' Foscari, while providing useful input to design the courses, based on feedbacks received by students and colleagues. The researcher will be also required to supervise BA and MA dissertations and to provide students with careful didactic and scientific guidance.</p> |
| <p>Courses assigned to the researcher</p> | <p>- Marketing and sustainability - Sustainable new product development - Management and sustainable business practices</p> <p>- Environmental Humanities and Ecolinguistics in China, L-OR/21 (30h); - Ecolinguistics for Sustainability Science and Practice, L-LIN/01 (30h)</p> |
| <p>Research activities</p> | <p>The successful candidate is expected to produce research that can be published in leading academic journals (ideally: journal ranking 3 or 4, AJG-ABS 2021).</p> <p>The specific research question, as outlined: WTP for sustainability in the context of B2B transportation/logistic services, antecedents and consequences.</p> <p>Methods: candidates ideally are familiar with multivariate statistical analysis PLS SEM (partial least squares structural equation modeling) or CB-SEM (covariance-based structural equation modelling). Some knowledge also of qualitative research methods would be an advantage. The hired researcher will play a key role in prototyping a trans-disciplinary Toolkit for Sustainability Discourse Analysis (ToSuDA). ToSuDA's purpose is to assist in the characterization of discourses vs different sustainability paradigms, by indexing textual and propositional features based on their proximity to different attitudes toward (a) human welfare and (b) environmental sustainability. The toolkit development will consist of three steps:</p> |

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| | <p>(1) design of a 1.0 version, based on recent advancements in ecolinguistics; (2) validation by a multi-sectoral panel of sustainability scientists and practitioners, and (3) prototyping, based on the results of testing on a corpus of texts addressing issues key to China's and global sustainability transitions (e.g., biodiversity conservation, resilience to climate change, circular economy). The specifics of the toolkit will be defined by blending the researcher's expertise with the wide range of interdisciplinary skills available at Ca' Foscari. The researcher we seek to recruit for this position is a linguist with methodological skills working on textual corpora in Chinese language, preferably with a background in ecolinguistic or sociolinguistic research. Previous experience in inter-/trans-disciplinary projects is an important asset for the job. The hired researcher will work closely with scientific supervisor Associate Prof. Daniele Brombal and with an international team of language, area studies, and sustainability scholars, with a strong research record on sustainability transformations in China. If needed, he/she will have access to the support of junior scholars and mother tongue lecturers to assist him/her during the analysis of textual corpora. The hired researcher will be also involved in the activities of the Marco Polo Centre for Global Europe-Asia Connections, whose agenda incorporates innovative collaborative research and teaching activities on Asia and the environment. Moreover, he/she will be engaged in the wider community of citizens, activists, practitioners, and academics contributing to the development of the field of environmental humanities at Ca' Foscari University Venice.</p> |
| Partner company | Fercam SpA - Bolzano ARB Spa Sustainability Consulting, Trento |
| Secondment period to be spent at the partner company | 6 months |
| Foreign languages requested for the position | Chinese and English <u>English</u> |
| Language of the interview | Italian <u>English</u> |
| Maximum number of published works which can be submitted as part of your application, besides your PhD dissertation | 12 |

Art. 2

Requirements for admission to selection procedure

The Selection Procedure is open to both Italian and foreign applicants with a PhD or equivalent degree awarded either in Italy or abroad.

Applicants must be in possession of the requirements laid down at the closing date for the submission of application to the selection. The Committee, as defined in the next art. 6, evaluates the qualifications required for admission.

Exclusion from the selection procedure shall take place by means of a motivated order issued by the Rector and communicated to the candidates concerned to the e-mail address communicated during the application phase.

The following are excluded: anyone with a contract for research fellowship or fixed-term research contract as provided in Arts. 22 and 24 of Italian Law 240/10 at Ca' Foscari or at other Italian Universities, whether public, private or online, or bodies under Par. 1 of Art. 22 of Italian law 240/10 for a period, in addition to the intended duration of the competition contract, exceeding a total of 12 years, even if not continuing. Maternity or sick leave as provided in the laws in force shall not be included in the duration of the aforementioned employment contracts. Also excluded from the selection procedures are those who have already been employed on permanent positions as full and associate professors or as researchers, even if no longer in service.

Also belonging to the exclusion categories are those with a family relationship or affinity, up to the fourth degree, with professors belonging to the recruiting Department including the Rector, Administrative Manager, any member of the Board of Governors as provided in Art. 18, Par. 1, Letter b) and c), of Italian Law 240/2010.

The following shall not participate in the selection procedures:

- 1) Those who are not entitled to exercise civil and political rights;
- 2) Those who have been dismissed or relieved from office with a Public Administration for consistently poor performance;
- 3) Those who have been dismissed from a civil service job as provided in Art. 127, Letter d) of D.P.R. 10/1/1957, No. 3.

This Administration guarantees fairness and equal opportunity to men and women in access in to employment and employment conditions.

Art. 3 Application submission procedure

To participate in the selection, candidates must submit their application only using the procedure available on the web at:

~~<http://apps.unive.it/domandeconcorso-en/accesso/rtda-lor24pon>~~
<http://apps.unive.it/domandeconcorso-en/accesso/rtda-secsp08pon>

Codice campo modificato

Codice campo modificato

The deadline to submit applications is 28th October 2021 at 13:00 CEST.

The application may be filled via web using any computer with Internet connection within the deadline.

Note: the candidate must fill out the application by completing all the required fields and by attaching all the files required. Only in this moment the procedure shall generate an individual alphanumeric code, which will be forwarded to the email address written in the application. Until the deadline indicated above, it is allowed to make changes to the application and replace the files attached, exclusively by returning in the proceedings with the alphanumeric code access. Then, the link will be blocked and will no longer be possible to fill and modify the application.

No other forms of submission are allowed under penalty of exclusion.

For further information, candidates may contact Settore Concorsi phone: +39 0412348217- +39 0412348269- +39 0412348135, email: pdoc.concorsi@unive.it

Codice campo modificato

The application form shall clearly state the candidate's name and surname, date and place of birth and tax identification number.

To generate the Italian tax code (only for the purposes of the call) the candidate should use the link that finds in the lower right corner of the online application form (click on "Calculate Italian tax identification code (codice fiscale)")

Enter the personal data:

- name;
- surname;
- sex;
- date of birth;
- nation of birth (written in Italian)

and the system will generate the tax code.

Please note that:

1 - the place of birth if foreign must be the country, written in Italian and capital letters (e.g.: STATI UNITI, SPAGNA, REGNO UNITO)

2 - when the candidate writes the country is asked to click on the suggestion that appears under the bar.

The tax code provided must be of 16 digits.

All candidates must, likewise, declare on their own account:

- 1- Their citizenship;
- 2- That they are in possession of a PhD awarded in Italy or abroad;
- 3- That they do not have, nor have they had in the past, a contract for research fellowship or fixed-term research contract as provided in Arts. 22 and 24 of Italian Law 240/10 at Ca' Foscari or at other Italian Universities, whether public, private or online, or bodies under Par. 1 of Art. 22 of Italian Law 240/10 for a period, in addition to the intended duration of the competition contract, exceeding a total of 12 years, even if not continuing;
- 4- That they have not already been employed on permanent positions as full and associate professors or as researchers, even if no longer in service;
- 5- That they have not a family relationship or affinity, up to the fourth degree, with professors belonging to the recruiting Department including the Rector, General Director or any member of the Board of Governors;
- 6- That they have not been convicted of a crime nor are they aware of being subject to criminal proceedings or of any pending criminal proceedings against them;
- 7- That they are/are not employees in a Public Administration;
- 8- That they have not been dismissed from office with a Public Administration for consistently poor performance nor from a civil service job as provided in Art. 127, Letter d) of President Decree 3, 10.01.1957;
- 9- That they are aware that all communications to candidates shall be made by posting on the website of the University and that such publication has the value of notification in all respects.

The failure to make the declarations in the above paragraphs will cause elimination from participation in the selection procedure.

Italian candidates shall also state on their own account:

- In which electoral roll they are registered (municipality) and any reasons for non-registration or deletion from it;
- Their current situation with regard to military service.

Foreign candidates shall also state on their own account:

- That they exercise civil and political rights in their country or give the reasons for failure to do so;
- That they have adequate Italian language skills.

Candidates with disabilities shall specify which support (if any) they require with regard to their handicap to attend the interview.

In their applications candidates should also include the address for their notification, a telephone number, a mobile number and an e-mail address.

The University Administration declines all responsibility for the notifications due to the failure of the candidate to provide a correct address or a failure or delay in notifying about a change to the address given in the application or for any postal or telegraphic services misdeliveries, or due to third parties, unforeseeable events or force majeure.

Candidates must also attach the following to their applications:

- Candidate's curriculum vitae listing their scientific and teaching activities, written in Italian and in English, signed with an original signature and declaration of veracity as provided in Arts. 46 and 47 of Pres. Decree 445/2000;
- Documents confirming the qualifications deemed useful for the selection procedure (except for qualifications issued by other Public Administrations for which candidates must submit the self-executed certificate) and a list signed with original signature;
- List of published works that candidate intends to submit for the purposes of Art. 1 of these competition regulations, signed with original signature;
- Photocopy of valid identity document.

According to the University's actions within the Human Resources Strategy for Researchers (HRS4R), candidates are invited to submit a cover letter to their CV.

Qualifications refer to academic qualifications, professional qualifications, specialisations, licenses, training, updates and so on.

European Union citizens may:

- Submit scanned copies of qualifications, that are certified copies of the originals with self-executed affidavit as provided in Arts 19 and 47 of Pres. Decree 445, 28 December 2000 (attachment A); if written in a foreign language, said qualifications shall include a sworn Italian translation performed by embassy or consulate translators or by an official translator;

or

- Prove that they have the necessary qualifications using the self-executed certificate or self-executed affidavit (Attachment A). The latter mode is the only accepted for qualifications issued by other Public Administrations.

Non-EU citizens with a regular residence permit may submit scanned copies of qualifications, authenticated or true certified copies of the original. The self-executed certificates must be used in accordance with the procedure laid down for EU citizens whenever it is necessary to provide proof of status, facts or personal qualities certifiable or confirmable by Italian public agencies or if the production of self-executed certificates takes place under international agreements between Italy and the applicant's country of origin.

Non-EU citizens without a regular residence permit may submit scanned copies of qualifications, authenticated or true certified copies of the original.

Certificates issued by the relevant authorities of the applicant's Country of origin must be submitted together with a translation into Italian authenticated by the Italian consular authority certifying conformity with the original.

The Administration shall carry out a verification process on the contents of substitute declarations contained in the curriculum vitae.

No reference may be made to documents presented to this or other administrations or to documents attached to the application forms of other selection procedures.

Art. 4 **Publications**

Candidates must upload their publications in pdf, dividing them into the appropriate four fields of electronic procedure of the capacity of 50 MB each (in each field can be inserted more publications collected into a .zip folder. It is recommended that the names of the files in the folder do not exceed 20 characters).

Published works not uploaded within the closing date shall not be taken into consideration by the Examining Board.

It is not allowed to present publications as link or in a "*storage/file sharing on-line*" or web pages. If a candidate presents more publications than required, the Examining Board will evaluate the publications, in the order specified in the list of publications produced by the candidate, up to the limit provided.

For the purposes of this selection procedure only published works or texts accepted for publication as provided in current law shall be accepted for assessment, along with essays in anthologies and articles published in hard copy or digital format magazines excluding internal notes or departmental reports.

For joint-authored publications the candidates may include a statement confirming their contribution. Otherwise, joint-authored publications may be evaluated provided it is possible to identify the individual contribution of the candidate on the basis of its coherence with their overall scientific activity.

The Examining Board will have access to the publications in digital format only for competition purposes, taking into account the existing legislation concerning publishing and copyright.

Art. 5 **Exclusion from selection procedure**

Candidates are conditionally admitted to the selection procedure. The exclusion, due to lack of the requirements on the expiry date, is ordered at any time, even after the interview has taken place.

The exclusion is ordered by motivated Rector's decree and is notified to the person concerned to the e-mail address communicated during the application phase.

Art. 6

Composition of the Examining Board

The appointment of the Examining Board shall be carried on in compliance with Art. 7 of "Regulations governing the public selections of fixed-term researchers," amended by the following exemptions, as approved by the University Board of Governors the 1st October 2021:

- The Director of the Department proposes the members of the Examining Board;
 - The Board can have a majority of members from Ca' Foscari University Venice;
 - The appointment as member of a Board is not limited to two procedures/year.
- The appointment of the Examining Board shall be made publicly available online on the University website.

Art. 7

Roles of the Examining Board

In order to check the candidates' eligibility, the Board will first assess the equivalence of any qualifications obtained abroad to that of a research doctorate.

Once this precondition has been cleared, the Board shall carry out the preliminary assessment of eligible candidates, providing an evaluation of qualifications, curriculum vitae and scientific work (including the doctoral thesis). Such evaluation shall be conducted in accordance with international practice, criteria and parameters, as defined in Ministerial Decree 243, 25 May 2011. Moreover, the evaluation shall be carried out in accordance with the guidelines contained in Annex no. 1 of the "Regulations governing the public selections of fixed-term researchers," in compliance with Art. 24 of the Italian Law 240/2010. Evaluation criteria are listed below.

Evaluation of the curriculum and the qualifications

1. PhD

- 1.1. Coherence with the academic discipline
- 1.2. Institution where the candidate obtained the Phd (in a prestigious university in Italy or abroad, etc.)
- 1.3. Overall evaluation: excellent/good/fair/satisfactory/unsatisfactory (A/B/C/D/E)

2. Teaching activities at university-level

- 2.1. Relevance with the academic discipline
- 2.2. Duration
- 2.3. Teaching duties and responsibilities
- 2.4. Location: national/international
- 2.5. Overall evaluation: excellent/good/fair/satisfactory/unsatisfactory (A/B/C/D/E)

3. Documented activities of training, education, and research, carried out in public or private institutions, in Italy or abroad

- 3.1. Training, education, and research activities coherent with the academic discipline: institute (national/international); length
- 3.2. Overall evaluation: excellent/good/fair/satisfactory/unsatisfactory (A/B/C/D/E)

4. Research activities

- 4.1. Research activities coherent with the academic discipline: institute (national/international); length
- 4.2. Contribution to research projects – Typology (national/international)
- 4.3. Duties in research projects – Role (participant/coordinator)
- 4.4. Post-doc activities / research grants: Length

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- 4.5. Post-doc activities / research grants: Coherence with the discipline
- 4.6. Post-doc activities / research grants: Institute
- 4.7. Overall evaluation: excellent/good/fair/satisfactory/unsatisfactory (A/B/C/D/E)

- 5. Ownership of patents (evaluated only in scientific sectors where this is foreseen)
 - 5.1. Number of patents (If any, otherwise no evaluation required)

- 6. Participation in national and international conferences and symposia
 - 6.1. No. of presentations in national conferences and symposia
 - 6.2. No. of presentations in international conferences and symposia
 - 6.3. Overall evaluation: excellent/good/fair/satisfactory/unsatisfactory (A/B/C/D/E)

- 7. National and international awards and recognitions for research activities
 - 7.1. Typology of award (e.g. prize, best paper award) (If any, otherwise no evaluation required)
 - 7.2. Overall evaluation: excellent/good/fair/satisfactory/unsatisfactory (A/B/C/D/E)

- 8. Diplomas of European postgraduate specialisation, as recognized by international Boards – (evaluated only in academic recruitment fields where this is relevant) .
 - 8.1. Qualification
 - 8.2. Coherent/not coherent
 - 8.3. Institution where the candidate obtained the qualification (in a prestigious university in Italy or abroad, etc.)
 - 8.4. Overall evaluation: excellent/good/fair/satisfactory/unsatisfactory (A/B/C/D/E)
 - N.B.: If the candidate has no qualification, there will be no evaluation

Evaluation of the scientific production

the Board shall consider only publications or texts accepted for publication as provided by law in force, as well as essays integrated in collective works and articles published on magazines in paper or digital format with exclusion of internal notes or department relations. The doctorate thesis or equivalent qualifications are considered also in absence of these conditions.

a) Evaluation of each publication, according to the following criteria:

- 1. Originality, innovativeness, methodological accuracy, and relevance.
- 2. Coherence with the academic recruitment field and the scientific discipline of the profile
- 3. Scientific recognition of the journal/book series/editor, and degree of circulation among the relevant scientific community.
- 4. Degree of individual contribution to collaborative scientific works, to be assessed based on international standard practice.

According to criteria described above, the Board will evaluate each publication based on the scale below:

- A: Excellent
- B: Good
- C: Acceptable
- D: Poor
- E: Unsatisfactory, i.e., not providing any valid scientific contribution

b) Overall evaluation of the scientific production, according to the following criteria:

The Board shall also assess the overall robustness of the candidate's scientific production, its intensity, continuity, and analytical contribution. The evaluation should consider the visibility of

the scientific production in main bibliographic catalogues (Scopus and ISI-WoS). Whenever relevant to the field, the Board shall also take into consideration bibliometric indexes (such as h-index, g-index, etc.).

Publications will be evaluated with a score (A/B/C/D/E) for each of the following criteria:

1. Overall consistency of the scientific production
2. Intensity
3. Continuity (with exception of the periods - properly documented - of sick leave, parental leave, or similar cases causing a temporary halt of scientific activities of the candidate)
4. International visibility (no. of works in Scopus or ISI-WoS)
5. Impact in scientific literature (h-index/g-index), in field where this is applicable.

Following the preliminary assessment, the Board will admit the most worthy candidates - 10 to 20 per cent of the original candidates and no less than six in number - to participate in a public interview to assess their qualifications and scientific work; all candidates shall be admitted to the interview should their total number be equal to or less than six.

After the interview, the Board will grade the qualifications and each of the published works presented by the candidates admitted to interview mentioned above. The Board will draw up an overall evaluation of the candidates admitted to the interview, stating whether they are eligible and expressing a concise evaluation.

The assessment of candidates involves no written or oral examinations, except for the assessment of the skills in the languages, as reported in art. 1 of this call; this examination will take place during the interview.

The interview will be conducted online and it will take place on 11 November 2021.

The University will advertise on 9 November 2021 at the address

~~<https://www.unive.it/data/38002/?id=2021-UNVE000-0110311>~~ ~~<https://www.unive.it/data/38002/?id=2021-UNVE000-0110316>~~ – the names of the admitted candidates, along with and the schedule of the interviews and the platform(s)/tools to be employed

The said publication is equivalent to notification of the law in effect. Therefore, candidates are required to appear for the interview, without notice, in the place, the day and hour specified in the notice. Failure to attend this interview shall be considered explicit outright proof of their decision to withdraw from the selection process.

Attending candidates must present a valid identity document.

The Board can make use, at all stages of the procedure, of telematic tools for collegial work.

The Board must conclude its activities and send the minutes within 15 November 2021.

Art. 8 Validity of the proceedings

The Board proceedings are attested in the minutes of the meetings, together with the related attachments that shall be immediately sent by the Board Chair to the ARU (Ca' Foscari Human Resources Area) – Ufficio Personale Docente e CEL Settore Concorsi for assessment of the proceedings and approval of the minutes by Rector's Decree.

Once the minutes have been approved, the documents are sent to the Director of the Department responsible for the proposal for the call and the decree approval of documents is made public by entering the University web page at <https://www.unive.it/data/38002/?id=2021-UNVE000-0110311> ~~<https://www.unive.it/data/38002/?id=2021-UNVE000-0110316>~~ This insertion will be announced by notice in the Official Gazette (<http://www.gazzettaufficiale.it/index.jsp>)

From the date of publication of this notice starts the deadline for any appeal.

Formattato: Tipo di carattere: Non Grassetto

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In line with the legislation on access to documents and with the provisions of Law no. 4, the request for access to the documents can be sent to the Competition Sector via email (pdoc.concorsi@unive.it) or via PEC at the address protocollo@pec.unive.it or according to the other methods indicated on the specific web page of the 'University at <https://www.unive.it/pag/11143>.

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Art. 9 Selection conclusion and appointment

Within 25 November 2021, the Director of the Department shall request through an urgent directorial decree- the appointment of the candidate who has resulted the most qualified among eligible ones-, based on the proceedings of the evaluation provided by the Examining Board. In case ex aequo, In evaluating the scientific production presented by the candidates, the Commission will consider the following criteria:

- overlap between the candidate`s current research and the topics of this research project
- familiarity with quantitative, multivariate analytical statistics (PLS-SEM, CB-SEM); not required, but beneficial: familiarity with qualitative research methods
- quality (originality, rigor, relevance) of current research
- individual contribution to co-authored papers~~priority will be given to the candidate whose academic skills are more consistent with the research and teaching duties foreseen by this position.~~

The resolution will take care to highlight, in any case, the precise reasons for the choice of the candidate.

Art. 10 Drawing-up of contract

The selected candidate will be requested to sign the contract within 30 November 2021, in order to allow the Ministry of University and Research (MUR) to verify the contract eligibility for funding, as provided in Art. 3 paragraph 2 of the D.M. 1062/2021. The signed contract and the relevant documentation will be transferred by the University to MUR via the dedicated platform by the same deadline.

The Administration invites the person concerned to send all documentation required under current legislation and the competition regulations at the drawing-up of the individual fixed-term employment contract. The contract shall be drawn up by the Rector or her representative on behalf of the University.

While drawing-up the contract, the candidate could be requested to either provide the subscription with an autograph signature on a paper document, or the subscription with a digital signature on a digital document.

Candidates are invited to verify whether they already have the necessary device for the digital signature in line with AGID-Agenzia per l'Italia Digitale – Digital Italy Agency (<https://www.agid.gov.it/piattaforme/firma-elettronica-qualificata/prestatori-di-servizi-fiduciari>-

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[attivi-in-italia](#)). In case they do not have it, we invite the candidates to get this device in time for the drawing-up of the contract.

The employment is governed by the individual contract and by the regulations in force also regarding to the tax, welfare, social treatment for employee income.

The gross annual salary for fixed-term full-time researcher amounts to Euro 36.344,03, in compliance with art 3, par. 6, DPR n. 232/2011. Economic and career progressions are not applicable to fixed-term researchers.

The reasons for termination are specified in the contract.

In any case, the contract may be terminated in the following cases:

1) Ineligibility of funding from the MUR General Secretariat - Directorate General for Research through Office III "Promotion of public research and enhancement of researchers in the European Research Area" on the basis of the eligibility requirements identified in the document "Criteria for selecting operations based on ESF-REACT-EU resources" approved by the Supervisory Committee of the PON for Research and Innovation 2014-2020.

2) Cancellation of the selection procedure.

The effectiveness of the contract signed between the parties is in any case conditional on the effective eligibility for funding provided by the MUR - General Secretariat - Directorate General for research through office III "Promotion of public research and enhancement of researchers in the field of European Research Area" on the basis of the admissibility requirements provided for in the document "Selection criteria for operations based on ESF-REACT-EU resources" approved by the Supervisory Committee of the PON for Research and Innovation 2014-2020.

The researcher will start the activities between 1st January and 1st February 2022 and It is subject to the actual eligibility for ministerial funding pursuant to the D.M. 1062/2021.

In the event of renunciation, failure to start the activities or resignation of the selected candidate before 1 February 2022, the Department has the right to submit the proposal to another candidate, but it is anyway limited by the ministerial deadlines, as defined in the implementation guidelines of the Ministerial Decree 1062/2021.

In case circumstances arise hindering recruitment prior to the completion of the selection procedures - whether for legal, organisational or financial motives - this Administration reserves the right not to hire or to delay recruitment.

The researcher is required to sign a specific declaration, according to the model provided by the MUR, in which he/she declare:

- 1) to commit carrying out the envisaged six-month research period at the partner company, at the same time certifying that he/she is aware that failure to comply with the minimum period of secondment in the company will result in the revocation of the research contract;
- 2) to be aware that the intervention is co-financed by the European Social Fund REACT EU - National Operational Program for Research and Innovation 2014-2020, operated by the Ministry of University and Research;

3) to be aware that failure to comply with the provisions of Ministerial Decree 1062/2021 for the allocation of resources and the disciplinary annex will result in the revocation of the approved intervention and the full refund of the amounts received;

4) to be aware that the modification of the project objectives and the expected results (if not previously authorized by the MUR) involves the revocation of the approved intervention and the full refund of the amounts already received.

The researcher is required to report on the activities carried out every two months, by submitting through the PON online platform (<http://www.ponricerca.gov.it/siri>) a report, indicating the time commitment and a summary of the main activities carried out. It will be responsibility of the scientific supervisor to check verify and validate contents included by the researcher on the platform.

In the six months prior to completion of the research contract, the researcher is subject to evaluation of teaching and research activities carried out under the contract. Results of this evaluation may be used to inform the procedure for a possible two-year extension of the contract. The assessment is made on the basis of the procedures, criteria and parameters established by art. 9 of the University Regulations governing the public selections of fixed-term researchers in compliance with Art. 24 of the Italian Law 240/10.

The Administration reserves the right, without prejudice to the legal and financial, to proceed with the extension of the contract as required by law.

Art. 11 Incompatibilities

The incompatibilities provided for the employees of public Administration and in particular those resulting from the provisions of Article 53 of Legislative Decree no. 165/2001 are applied to the employment contract established in accordance with this call.

Art. 12 Information about the processing of personal data

The processing of personal data provided by candidates, or otherwise acquired by the University, is aimed only at the completion of the selection procedure and will be carried out in compliance with the applicable national and Community legislation (Legislative Decree 196/2003 and EU Regulation 2016/679). The provision of data is necessary to evaluate candidates' requirements and qualifications.

See the "Information on Personal data processing" attachment for further details.

The Processing Controller is Ca' Foscari University of Venice, based in Dorsoduro no. 3246, 30123 Venice (Italy) - certified electronic mail protocollo@pec.unive.it.

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Art. 13 Data supervisor

Data Manager: Ms Maria Lepore, Director of Teaching Staff Department (tel. +39 041/2348217, +39 041/2348269, 041/2348135 e-mail: pdoc.concorsi@unive.it)

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Università Ca' Foscari Venezia
Dorsoduro 3246, 30123 Venezia
www.unive.it

Art. 14
Final provisions

To indicate the recipients of this announcement the use of the masculine gender is intended to refer to both genders and therefore responds only to the need for simplicity of the text.
For any matters not expressly provided herein, the current provisions of law on the matter shall apply.

The Rector
Signed Prof. Tiziana Lippiello

DISCLAIMER: The English version is a translation of the original in Italian for information purposes only. In case of a discrepancy, the Italian original will prevail.